



James Sher
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James Sher is a seasoned financial professional with over two decades of experience in investment management and institutional trust. Currently serving as the Chief Institutional Trust Officer at Union Bank & Trust, James leads the bank's efforts to deliver tailored financial solutions to labor unions, pension funds, and institutional clients. His strategic leadership and deep understanding of institutional trust have been instrumental in advancing UBT's mission of supporting unions nationwide. Before joining Union Bank & Trust, James spent 19 successful years as a Stockbroker and Investment Executive at Stifel Financial Corp., where he ran the Minneapolis office. In this role, he developed a strong reputation for his expertise in investment strategies, client relationship management, and delivering results that aligned with his clients' financial goals. His leadership at the Minneapolis office solidified its reputation as a hub for exceptional financial services and trusted advisory. James's career is defined by a passion for building meaningful partnerships and providing innovative solutions to complex financial challenges. Whether leading his team at UBT or working directly with clients, James brings a client-centered approach to every interaction, ensuring trust, reliability, and excellence remain at the forefront of his work.