

Pauling Huynh, CSFS

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Pauling serves as the Executive Vice President at Hilb Group. She leads the Taft-Hartley Stop Loss Team, overseeing the servicing of over 70 Health & Welfare Funds nationwide.

In her role, Pauling advises Health & Welfare Funds and complex self-funded employers on funding strategy, stop loss optimization, carrier negotiations, attachment point analysis, vendor evaluation, and long-term healthcare cost containment. She also plays a role in leading the National Labor Alliance of Healthcare Coalitions (NLA) Advantage Stop Loss programs, delivering group purchasing solutions that strengthen financial outcomes for clients across the country.

Prior to joining Hilb Group, Pauling held positions in employee benefits consulting, proposal management and nursing providing her with a unique perspective across the consulting, carrier and clinical sectors.

Pauling has presented on stop loss strategies for Labor and industry organizations. She holds her Life and Health Insurance licenses, the Certified Self-Funding Specialist (CSFS) designation, and earned a Bachelor of Science in Business Management from Central Connecticut State University.